

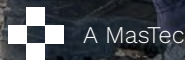


MASTEC CANADA

# BEST IN CLASS INFRASTRUCTURE CONSTRUCTION.

50 YEARS OF COMBINED EXPERIENCE AS A GENERAL CONTRACTOR  
IN THE ENERGY AND INDUSTRIAL CONSTRUCTION SECTOR.

FORTUNE  
500



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### WHO WE ARE

Our history runs deep within Western Canada. Our business began with a focus on pipeline construction in the Western Canadian Sedimentary Basin. Over the span of twenty years we have expanded our expertise to be a leader of integrated construction solutions to Canada's oil and gas, civil and concrete, industrial and power sectors in addition to our pipeline expertise.

Through acquiring trusted and established entities, we consolidated the strongest technology and experienced professionals into one team. This has allowed our clients to access a single unified project management provider who understands our customer's complex needs, has a history in the communities in which we operate and who is involved in the construction process from start to finish.

Connected to our proud history, we continuously strive to bring innovative solutions to our collaborative approach with our clients. We have a deep understanding of the value chain process and how our services ease the complexities of the major projects paving the way for Canada's energy future.

### OUR APPROACH

We are your partners in innovative and effective construction solutions. We are a project management-based company and our ability to execute with accurate information and a solid process is critical to our operational success.

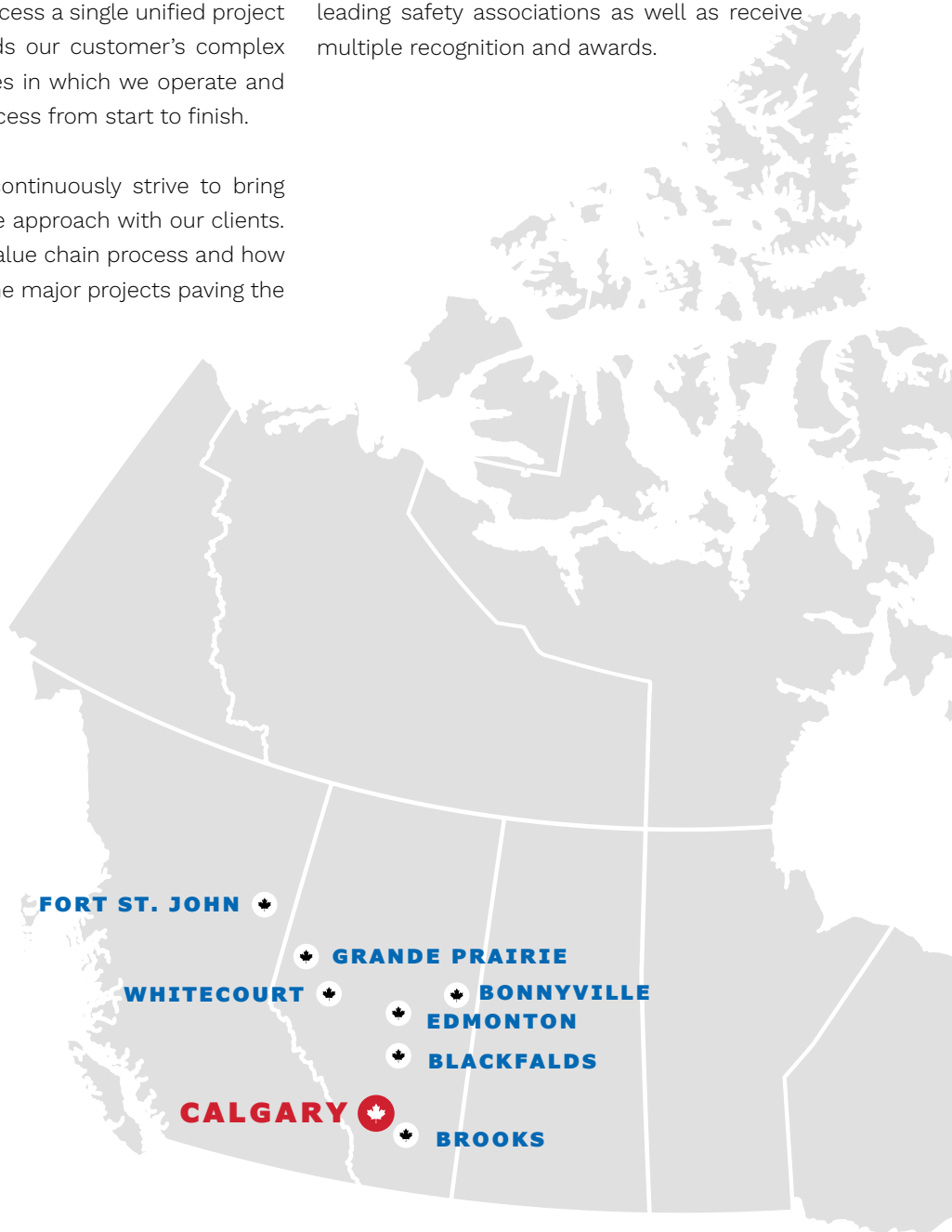
We build trust through the unwavering commitment to our client's success and our transparency with our customer. Our strong emphasis on understanding our customers and how we can best support them is what drives our business model.

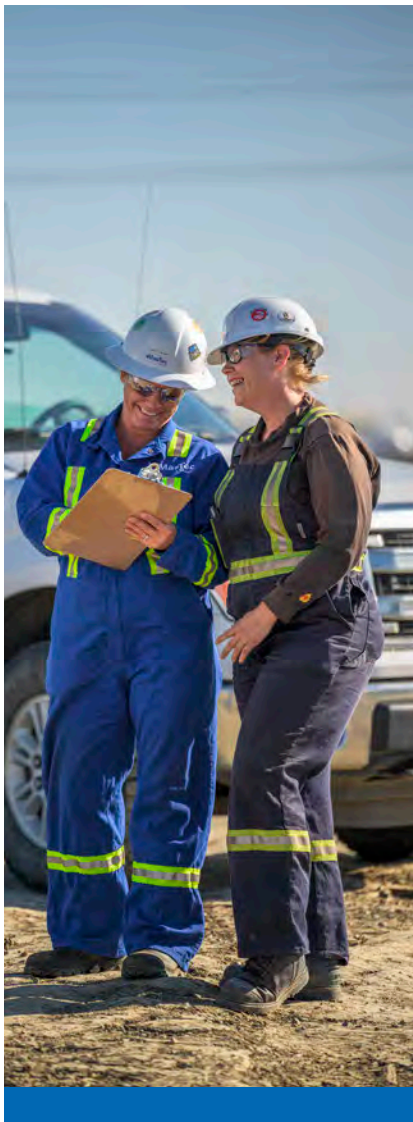
### OUR VISION

Best in class infrastructure construction and industry leading innovation. Period.

### SAFETY

MasTec Canada is committed to ensuring the safety of our employees, contractors, stakeholders and the public in all of our activities. Safety is the core of everything we do, and our Safety Management System is designed to assist in identifying trends and continuous improvement opportunities. Our culture of continuous improvement has enabled us to belong to some of the industry's leading safety associations as well as receive multiple recognition and awards.





## OUR HISTORY

### 2013

MasTec Inc. a publicly traded, multinational infrastructure, engineering and construction company based in Florida, purchases Big Country Energy Services. Big Country Energy Services was established in 2000 and focused on pipeline and facility construction in the Western Canadian Sedimentary Basin.

### 2014

Big Country Midstream Projects, opened in Ponoka, Alberta to focus on mainline pipeline construction ranging from 12" to 36".

### 2014

MasTec Inc. acquires Pacer Corporation (est. 1996), one of Canada's elite industrial construction companies with a number of fully integrated construction divisions such as heavy civil construction, earthworks and concrete; stick built, pre-engineered and modular construction. MasTec Inc. also acquires Pacer Foundations (now MasTec Canada Construction) which provides piling and foundation systems to the energy and industrial sectors.

### 2015

Fabcor Inc., based in Grande Prairie, joins the Big Country group of companies.

### 2017

The Canadian entities of Big Country Energy Services Inc., Big Country Midstream Projects Inc., Patch Point Energy Services, Fabcor Inc., Pacer Construction Inc. join to form MasTec Canada Inc. Pacer Foundations Inc. becomes MasTec Canada Inc.

## OUR CORE VALUES

### Team

We believe that our personal and professional goals are made possible by engaging those around us and working as a team.

### Integrity

We behave with the highest levels of trust and transparency, even when no one is watching.

### Respect

We show deep respect for human beings inside and outside our company and for the communities in which they live.

### Duty

We deliver our very best in all we do and have a duty to hold ourselves and those around us responsible for actions and results.

### Excellence

We work constantly to improve and are dedicated to helping our customers and our people realize success.

### Protect

We protect our people, partners, property and the environment. This is the cornerstone of our culture.





**BEST IN CLASS  
INFRASTRUCTURE  
CONSTRUCTION AND  
INDUSTRY LEADING  
INNOVATION. PERIOD.**









# INDIGENOUS ENGAGEMENT

## Honouring Indigenous Peoples

Respect, transparency and trust are the foundation of effective, lasting relationships. We are committed to earning respect through listening to each community, learning about and respecting its unique culture and traditions. Due to the unique circumstances and interests of each community, strategies are developed on an individual project basis. We understand that agreement on protocols and permissions to work with the community are at the discretion of Indigenous Leaders.

## Respecting the Land

MasTec Canada believes in sustainable development that meets the needs of the present without compromising the ability of future generations to meet their own needs. We are committed to working with local Indigenous communities, as stewards of the land, air, water and biodiversity, to deliver service excellence in a sustainable and environmentally responsible manner.

## Indigenous Engagement Lifecycle

Our relationship with Indigenous communities is a continuous cycle that does not begin and end with a specific project. Development projects, however, are what provides us with the opportunity to live up to our commitments. MasTec Canada has extensive experience engaging Indigenous stakeholders and establishes hiring and sub-contractor inclusion

plans for all our major projects.

## Indigenous Workforce Process

MasTec Canada utilizes Indigenous liaisons who work closely with the communities identified in the proposal process. These Liaisons meet with the community members and contractors to review project details and discuss community capacity in order to develop a socio-economic plan. This plan outlines the opportunities for employment and how recruitment will proceed at the local level.

Potential Subcontractors will be identified and vetted, then provided to our proposal team to include in the project RFQ pricing process. Subcontracting opportunities are project-specific.

If awarded the project, MasTec Canada's Indigenous Liaison will implement the participation plan by working with the client and community together. Our Liaison will visit the project site to interact with MasTec Canada's workforce. This is to ensure our team members work in compliance with company and client Indigenous policies, procedures, and core values.

From time to time, certain Nations may not have the resources to contribute, in which case we aim to provide training and support to help build capacity.





# CIVIL & CONCRETE

Our expertise within the civil market spans across diverse sectors that require a diverse set of solutions. We provide our expertise to clients in oil and gas, compressor and pump stations, tank farms, mining, power and renewables, and municipal including transportation and water management industries.

Within these industries our clients trust our ability and knowledge to assess a project's needs through understanding their unique workflow process. This results in a collaborative approach where every condition is taken into consideration throughout the planning and execution phases. Our joint approach allows us to construct infrastructure that enables our clients to build and/or move product to market in a manner that produces reduced downtime and extends the lifecycle of their product.

## OUR CAPABILITIES INCLUDE:

### Earthworks

- Roadworks
- Culverts, Drainage, and Ponds
- Underground works

### Concrete

- Foundations
- Walls
- Tanks
- Slab on grade and Suspended
- Precast and Cast-In-Place



# INDUSTRIAL CONSTRUCTION

We understand project execution and the complexities that come with it. We work with our clients across all stages of their planning, from concept to completion. Our specialization in large-scale facility construction projects has been recognized throughout the industry in the form of safety excellence and construction performance awards, reinforcing our commitment to safety and quality within our organization.

Our facility project construction execution has been provided to clients in the industrial construction markets including gas compression, pump stations, heavy oil facilities, Steam Assist Gravity Drainage (SAGD) facilities and metering terminals. Our diverse group of facility construction specialists also complete work within the gold, diamond, uranium and pot ash mines, as well as power stations including gas turbine power and co-generation power stations along with ethane gas plants.

## OUR CAPABILITIES INCLUDE:

### Project & Construction Management Services

#### Piling Installation

#### Earthworks (Civil Division)

- Rough Grade
- Finish Grade
- Mechanical Excavation

#### Concrete Installation (Civil Division)

#### Piping Fabrication & Installation

#### Structural Fabrication & Installation

#### Electrical & Instrumentation Installation

#### Insulation & Coating Installation

#### Millwright Services

#### Critical Lifts

#### Pre-feasibility





# PIPELINE CONSTRUCTION

MasTec Canada's pipeline service line executes mid-inch diameter pipeline projects from 12"-36". Our strengths in project management include diligence in scheduling, coupled with a comprehensive tracking and trending process that provides for real time visibility and planning throughout the project lifecycle. Our experienced team has completed projects under all types of conditions including environmentally sensitive wetlands, river crossings, congested urban areas, mountainous terrains, and prairie settings.

**We provide mainline pipeline construction for:**

- Natural gas
- Crude oil
- Petrochemical products
- Feedwater
- CO2
- Slurry
- Diluent
- Condensate
- Firewater
- Block valves and assemblies

**Strategic planning of all phases of pipeline construction project including:**

- Project evaluation
- Feasibility studies
- Capital cost estimates
- Execution planning and logistics
- Scheduling
- Cost estimating
- Route evaluation and selection
- Hydrostatic testing and re-rating

**Other Services:**

- Pipeline rehabilitation
- Anomaly repair
- Integrity digs / investigations of existing systems

## RIGHT OF WAY RECLAMATION

*Our approach to well site, pipeline and right-of-way reclamation and remediation encompasses all areas of disturbance to land that has experienced any adverse impact. Protecting the environment and proper environmental stewardship is factored into our operations from the very beginning to the last man on site.*



## OIL & GAS SERVICES

We have a rigorous understanding of the technicalities of our clients' value chain process. This knowledge allows us to assist and guide our clients through individual phases that require specific attention and/or maintenance before, during, or after a project's completion.

We work with our clients across various sectors including natural gas, crude oil, water injection, condensate and helium. Within these sectors we offer:

### Facility & Plant Construction

- Compressor Stations
- Oil Batteries (single well & multi-well)
- Well sites & well site facilities
- Group/Test Headers
- Shop fabrication
- Structural steel fabrication

### Facility & Plant Maintenance

- Retrofit existing equipment & piping
- Plant Turnarounds
- Wellsite Maintenance

### Pipeline Construction 2" to 16"

- Gathering systems
- Sales Lines
- Steel, Poly ethylene(HDPE), Flexpipe, Flexsteel, Fiberspar, Core Linepipe, Fiberglass
- Specialized installation equipment-plow, trenchers (chain & wheel), trackhoe, Fast Fusion Machine, Flexpipe Crimp Equipment

### Integrity digs/investigations of existing systems

- Pipeline rehabilitation
- Anomaly repairs

### Right of Way Reclamation

- Replacement of grade
- Topsoil replacement
- Seeding
- Erosion Control



# POWER & RENEWABLES

We focus on leveraging our skilled crews to construct, expand and maintain energy facilities across Canada. We work closely with owners to balance organic growth with client demands to meet market needs. Our teams construct projects with operations and maintenance as a forethought, proactively identifying challenges that could occur during construction and developing plans to mitigate potential long-term challenges.

## OUR CAPABILITIES INCLUDE:

### EPC-Wind Energy Construction

We work with our clients to construct efficient wind facilities that generate clean energy for the client's long and short-term power needs. Our in-house capabilities include:

- Civil/road/earthwork construction
- Foundation construction
- Electrical installation of MV collection systems
- Commissioning and turnover

We work with industry leading companies to supply MasTec Canada with fully engineered BOP designs, as well as contractors who provide fully turn key substations.

### EPC-Solar Energy Construction

Our solar team specializes in constructing complex commercial, community, and utility-scale solar power projects. We approach projects systematically, providing innovative solutions to each project from initial development and design (by recognized engineering firms) through construction and operations. Our solar projects are developed with a focus on maximizing investment returns through performance analysis, delivery of bankable developments, high-quality equipment, and maximizing project output with minimal life-cycle cost.

- Civil/road/earthwork construction
- Racking installation
- Panel/Module installation
- Electrical trenching and cabling installation (AC&DC)
- Equipment placement
- Commissioning and turnover
- Operations and maintenance services



### Wind Turbine Servicing

- Bolt Torque & Tensioning
- Complete Scheduled Maintenance & Service
- Removal & Installation of Major Components
- Project Management
- Turbine Cleaning
- Electrical Maintenance & Construction
- Labour Support
- Exterior, Interior & Emergency Lighting Installations, Control & Repair
- Inspections & Corrective Maintenance



# DIRECTIONAL DRILLING

Our directional drilling service is a new way to complete HDD projects on time. Our HDD service is founded on collaboration, reliability, quality and risk reduction with a focus on the mid to large trenchless crossings. We apply the latest drilling and evaluation technologies and sound processes to remove traditional barriers resulting in more options to optimize design, reduce risk and deliver projects on schedule.

Our approach is proactive and transparent from the onset. Our dedicated team is experienced in multiple scenarios and industries while operating with integrity and consideration, making us ideal for high profile settings or low-key situations with concerned landowners. We deliver solutions by listening and planning with our customers.

**Benefits**

- Improved schedule certainty
- Reduced reaming runs
- Reduced time to complete
- Drill the designed bore radius
- Reduced wiper trips
- Reduced environmental and operational risks
- Smoother bore profile for improved reaming runs and product pulls
- Identify optimal location and design for HDD pads

**OUR CAPABILITIES INCLUDE:**

- HDD pad layout and extended reach HDD crossings
- Wireless guidance systems with real-time at bit data to your desktop
- Large diameter single run pilot bores
- Active ranging and Gyro navigation
- Optimization of bore design
- Precision radius drilling
- Reamer run optimization
- Risk identification and reduction
- Frac-out identification
- Pressure while drilling
- Logging while drilling





## Interested in becoming a MasTec Canada Partner?

**Contact our Business Development**

**P:** 403.225.8867

**E:** [sales@masteccanada.com](mailto:sales@masteccanada.com)



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